



Our *patent pending* W<sup>3</sup>Net™ Commerce Platform can be utilized as an online Marketplace or as a privately labeled trading network. By electronically connecting you to your supply chain trading partners through our system, you can transact business, transmit data and business documents electronically and rapidly access related business reports - all through a single, user-friendly desktop interface.

- Streamline Your Business Process
- Communicate and Access Data in Real Time
- View Management Reports
- Reduce Manual Data Entry
- Improve Data Accuracy
- Reach out to New Customers
- Another Market Channel for Trading Partners

### Order Entry

Although most ERP or Legacy systems have some type of Order Entry functionality, our experience shows us that most sales and procurement people do not like using that systems functionality as it is often cumbersome to use, and just plain not user-friendly. We have created a simple, yet elegant and fully functional Order Entry module that works the way people buy and sell their products – not the way some technical person thinks it works. From our Order Entry module, you can easily negotiate an order the way you normally do, while at the same time entering that order with only a couple of mouse clicks.

### Inquiries

Customers can log into the system and quickly build one or more product inquiries to be sent to one or more suppliers. Inquiry messages are sent systematically and by e-mail to all suppliers. Inquiries can be responded to (negotiated or accepted) through CBOS™ or by phone or e-mail and Orders can be easily created through the Commerce Platform Order Entry module.

### Hotsheets

This module enables Suppliers to build product offerings that can be sent systematically or by e-mail to one or more Customers. As with Inquires, Customers can respond through CBOS™ or by phone or e-mail. The Supplier has multiple options within the system – they can accept, counter, reject the purchase offer, or create an Order directly from the Order Entry module.

### Shipping

Once a Purchase Order has been generated, the Commerce Platform enables the party responsible for shipping arrangements to quickly send a shipping request to a selected shipper, or send an RFQ to one or more shippers to begin the shipping arrangements associated to the Order.

### Reporting

Incorporating Crystal Reports Enterprise Edition (or another tool of choice), users can easily build reports of all transactional information captured by the Commerce Platform. Managers can view these reports and also view all open, pending and closed transactions in real time through the Marketplace interface to the Commerce Platform.

Powered by W<sup>3</sup>Net™ CBOS™ (*Patent Pending*)

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### Marketplace

The Marketplace is the entry point to the Commerce Platform, SMI and the Document Exchange Platform. Also residing within Marketplace are the following functions and tools:

- Product Browse (sourcing engine)
- Order Negotiation
- Order Management
- Message Center
- Manage Listings (supplier enablement)
- Reference Tools
- My Home